

# Case Study

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**ERP System for Print Management Company-  
Inner Workings**

**Sage Software**  
Solutions (P) Ltd.

**sage** Distributor

# Overview

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Established in 2002, Inner workings paved the way for a better print and print management. Soon branching out to creative services like event management, promotional materials, brand building and product packaging, the company now has 67 global offices in 37 countries. Partnering with many Fortune 500 companies, the company has managed to bring world's most iconic brand to life. Using their global network of suppliers and technology, the company has managed to enhance efficiency and even expand in Marketing Supply chain domain.

Headquartered in Chicago, Inner Workings started its office in India in 2013 in commercial capital city of Mumbai, becoming the fastest growing Print Management Company in India. The primary requirement of Inner Workings India from ERP System, was an accounting package with the help of which the company have a better control over data accuracy, which could help in better strategic decision making on the go.

"Up till now we at InnerWorkings India were using excel to maintain our data. But being in such a niche and complex industry, we knew that we had to find a better solution. We were looking for a solution which would be a support in our growth. This is when we contacted Sage Software Solutions in India. We were aware of

the work that Sage Software does. They have proven their capability when they implemented the same solution in our Hong Kong branch"

- Girish Bhardwaj  
Director  
Inner Workings India

"We now have more control and analysis over our data, which is what we were looking forward to. We really appreciate the turnaround time that the team completed the project in"

"InnerWorkings required an accounting system for 5 users for their India branch. They were already aware of Sage Solutions as they had already implemented a solution for their Hong Kong office. This helped a lot in the implementation process as the time frame lessened to just one and a half month with their proactive support. We have advised them to take data backup at regular intervals to prevent to stop critical data loss"

- Jayesh Jain  
Vice President – Implementation  
Sage Software Solutions Pvt Ltd

Sage 300 ERP implemented for the Asia Pacific region is running smoothly now with regular advise from Sage Software Solutions. The management

of Innerworkings now has better control over their data which has led to efficient

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business processes and analysis. The data management process is also safe and secure and can run with minimal monitoring required.

Sage 300 ERP enables safety and security of data by the matrix control or the authorization levels which when defined ensures control over loss of data. This user matrix controls the data entry and reporting process.

## Customer

Inner Workings

## Industry

Print

## Users

5

## Solution Implemented

Sage 300 ERP

## Turnaround Time

Project Start Date:  
28th April, 2014

Project End Date:  
18th June, 2014

**Sage Software**  
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