

Case Study

PTPL Tubing & Products Pvt. Ltd. with
Sage 300cloud

Sage Software
Solutions (P) Ltd.

Sage Partner

About Us

PTPL Tubing & Products Pvt. Ltd. is an industrial manufacturing company based out of Indore. It manufactures high-quality condenser, refrigeration tubes, refrigeration condenser units, and refrigeration and condenser coils.



Challenges faced by PTPL

Before the implementation of Sage 300cloud ERP, PTPL was making use of legacy ERP system for handling its finances and preparing excel worksheets for its manufacturing and subcontracting functions. They weren't able to track inventory stocks as reporting was done in Excel that remained outside the purview of the existing ERP system. This resulted in multiple loopholes such as the risk of data security, lack of comprehensive reporting and repeated human intervention. Automation was virtually absent as reporting was done on Excel. This resulted in various challenges such as data security was at a risk of being sabotaged, data visibility was lacking, automation was virtually absent as reporting was done on Excel, cost calculations were done manually that introduced human errors, and real-time reports were not easy to prepare.

What PTPL wanted?

PTPL was looking for an all-round ERP system that could manage its daily operations conveniently with little/no human intervention. These included manufacturing, subcontracting, inventory tracking, and accounting activities. Fully automated operational and financial reports for management analysis were also in their checklist.



How did Sage 300cloud come as a savior?

Sage 300cloud came as an effective alternative to the legacy systems used by PTPL. Due to its modular nature, assigning user roles and rights became easier than ever and interference between any two operations rolled back to minimum. Additionally, Sage 300cloud supports multiple operations simultaneously that gives it an edge over traditional systems.



Why did PTPL decide to go with the Sage ERP solution?

PTPL was constantly searching for a reliable partner who could manage their inventory and finance related functions easily. Also, they were looking for a solution that is compliant with Indian Tax and Statutory requirements. Sage 300cloud facilitated statutory reports like FORM 16A, Sales register, purchase register etc. for seamless operations. Since Sage 300cloud delivered on all those fronts, they decided to go with it.

What benefits did PTPL gain after implementing Sage 300cloud?

Sage 300cloud helped PTPL on various fronts. Some of them are as follows.

1

The PTPL team enjoyed creating real-time access reports for Sales, Purchase, and Inventory in a simpler way.

2

A central repository of data came into existence that made it easy to store and retrieve data.

3

With Sage 300cloud's Finance suit & dedicated Tax modules like TDS, PTPL aligned themselves with mandatory tax & statutory compliance requirements. It enabled them to create, store, & retrieve important reports within a moment's notice.

4

A secure system for authorizing and authenticating transactions was set up. Moreover, the PTPL team was able to successfully align their business with the GST framework conveniently.

How has Sage 300cloud helped PTPL in handling its customer base?

Sage 300cloud successfully compiled a customer database that contained business-critical information. Also, the Sage Inventory Control Module identifies new suppliers based on essential parameters such as service quality, response time, and product quality that has significantly raised the bar for supplier selection. This led to the creation of a customer centric delivery mechanism that provides the best fit for customers across varied budget and quality ranges.

PTPL has been using Sage 300cloud for more than 6 years in a row. It has helped the company to automate most of the trivial & repetitive tasks and allowed the human workforce to do what they do best - brainstorming strategies, creating process workflows and forming better customer relationships.

Customer

PTPL Tubing & Products Pvt. Ltd.

Industry

Manufacturing

Users

10

Solution Implemented

Sage 300cloud

Enjoy Speed, Precision and Simplification in Business

Transform all ways you have been managing operations,
people, and processes.

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